



## MARKING GUIDE FOR ARBITRAL HEARINGS

**Claimant:** (Team Number).....

First Oralist: ..... Second Oralist.....

**Respondent:** (Team Number).....

First Oralist: ..... Second Oralist.....

Criteria	C1	C2	R1	R2
<b><u>Presentation Skills</u></b>				
Maintenance of eye contact				
Clear and confident speech				
Well modulated vocal tone and posture				
Good body language and posture	/10	/10	/10	/10
<b><u>Structure of Argument</u></b>				
Clear and logical structure				
Effective introduction and conclusion				
Clear and correct identification of issues				
Good use of time (prioritization of issues, respect for time limits)	/10	/10	/10	/10
<b><u>Content of Argument</u></b>				
Strength of legal argument				
Use of authorities				
Use of facts in record				
Relevance and persuasiveness of policy arguments	/10	/10	/10	/10
<b><u>Question answering</u></b>				
Understanding of questions				
Answers responsive to questions asked				
Integration of answers into argument				
Handling irrelevant or erroneous questions	/10	/10	/10	/10
<b><u>Etiquette and Teamwork</u></b>				
Proper introduction of self and other				
Respect for opposing counsel and tribunal				
Correct reference to exhibits, citations, authorities				
Effective communication with partner during argument	/10	/10	/10	/10
<b>Totals</b>	<b>/50</b>	<b>/50</b>	<b>/50</b>	<b>/50</b>

**Total Score of Claimant = /100**

**Total Score of Respondent = /100**      **Signature**.....

Marks are allocated on a scale of 25-50 points for each oralist

(25-29 = low; 30-34 = average; 35-39 = good; 40-44 = very good; 45-50 = excellent)